



**NRVHBA 2017  
AWARD  
NOMINEES**

# Builder of the Year

- Green Valley Builders
- Highlander Construction and Development
- Shelter Alternatives
- Stateson Homes
- Tyris Homes



# **GREEN VALLEY BUILDERS:**

## **At least one (1) example of building and/or operating with quality and integrity during 2017. What makes your business stand out?**

2017 was a big year for Green Valley Builders as it was the first full year of our recent Commercial General Contracting Division. We successfully completed three custom commercial buildings as well as completed the final subdivision at Uptown creating 5 General Commercial lots (3 of which are built out and leased) in Blacksburg on the North End of Town. These projects stood out to us the most as we embraced the processes and new challenges of Commercial Contracting. Anyone that knows us knows that we keep our heads down, don't say much and get the work done and it was gratifying and humbling to have had and continue to have so many compliments from the business owners, their clients, our sub-contractors, our vendors and the Town Staff about these projects. We feel that these projects exemplify our company's philosophy of hard work, quality and honesty and will have a lasting impact on Blacksburg and the NRV as they continue to grow.

## **At least one (1) example of consideration community impact when planning and building in 2017. How has your business impacted the community?**

Uptown is an area in Blacksburg located on the North End of the town that we are the proudest of. In 2017 we successfully finished two custom commercial buildings to add to our Uptown Development (which already houses Green Valley Builders Office and Kibbles on Main). In Balance Yoga and North Main Veterinary Clinic both opened this past summer and are off to a great start! Both businesses were local and in much need of expansion to better serve their clients. Green Valley Builders partnered with these businesses to build their perfect spaces to allow this to happen. Both buildings are very unique and add a lot of flare to Blacksburg. As Uptown continues to grow we hope to add more local businesses to the development to help serve the Town and the NRV. We feel that helping these businesses grow and expand was our biggest impact on our community in 2017!!

## **What people are saying about Green Valley Builders.**

"From the beginning of our conversations in regards to the new building, Jason and Justin went above and beyond to make sure that the build was successful and on time. They made sure that the plans were detailed and that we were 100% satisfied with the blueprints prior to starting the build. We had some time sensitivities in getting the project completed, and they worked overtime to make sure that there were no concerns about completion, in fact, the building was delivered early...

In a vet clinic, surfaces need to be easily washable and durable. Usually, this lends clinics to have a cold and sterile feel. However, GVB heavily researched materials and used top quality products to make sure that our clinic looked professional while allowing us to easily clean and maintain the building. We have gotten so many compliments about the aesthetics of our building, it doesn't feel like a typical veterinary clinic!" – Laurie Halkowich, DVM – Owner, Main Street Veterinary Clinic



# **HIGHLANDER CONSTRUCTION & DEVELOPMENT:**

**At least one (1) example of building and/or operating with quality and integrity during 2017. What makes your business stand out?**

Mr. and Mrs. Van Tyne created a set of plans to add an addition to their home which would create a main level master suite and laundry area, an all seasons porch and a full finished basement addition that would create an activity/workout/sauna area. Their existing home was built in the 1960's and is located in an established neighborhood in Blacksburg. In addition to creating this new living space, we were able to regrade their yard and seal their existing foundation to mitigate a major water leak in their existing basement space.



# SHELTER ALTERNATIVES:

**At least one (1) example of building and/or operating with quality and integrity during 2017. What makes your business stand out? At least one (1) example of consideration community impact when planning and building in 2017. How has your business impacted the community?**

Highlights of Shelter Alternatives' 29<sup>th</sup> Year:

- We started this year with the completion of two net zero homes in the New River Valley.
- We push the limits of quality and energy efficiency to produce homes that are comfortable, healthy and durable. The efficiency levels are quantifiable, measured by a third party, and are recently the best in the state.
- Received four, state-wide Viridiant Sustainable Leadership Awards for homes built in 2016 in the New River Valley
- Honored to sponsor Live at the Lyric music, be a stage sponsor at Steppin' Out and keep up involvement in the Chamber, Town of Blacksburg (Business Relations Committee,) and the Homebuilders Association.
- 25% of our current projects serve repeat customers, as a great validation of the service we provide.
- We focus on delivering a specific and intentional process developed to serve our custom clients. We listen well and think creatively. We merge creative design with high quality craftsmanship in one company where communication is held in high regard both internally and with our clients.
- We host a weekly music jam in our office that includes much of our staff and a revolving rotation of professional acquaintances that happen to be very talented local musicians.
- Our Energy Check division is consistently improving the health and performance of existing homes in our community; allowing these homes to remain functional, and contributing to the reduction of the area's energy footprint.
- We work in accordance with our mission statement:
  - We embrace science with creativity and intention to improve the livability of homes.
  - We do the right thing because we believe.
  - We are guided by the following core values:
  - We take responsibility for our actions and our impact on the environment, stand by all commitments, and follow up until its right, cultivate trust through clear communications and expectations, take pride in the details; we embrace creativity, new ideas and growth, focus on people and planet, not just profit, foster teamwork and community involvement and find music in every day – and play it!

## **What people are saying about Shelter Alternatives.**

- Thanks to all for the care and attention to quality you put into our renovations. We love the way it turned out. – Peter Potter
- Thank you so much for your ideas, thoughts and wisdom as we work to figure this out. You've been awesome, and we are so grateful! – Erin Weitz
- Shelter Alternatives did a kitchen remodel for us. We were very pleased. Their attention to detail from the design through the construction was excellent. Communication between Shelter Alternative's staff and the client was easy and professional. We would use them again. – Marilyn Rio



# **STATESON HOMES:**

## **At least one (1) example of building and/or operating with quality and integrity during 2017. What makes your business stand out?**

- 2017 Builder of Integrity Award winner through the Quality Builders Warranty Corporation. Award winners demonstrate a commitment to excellence in customer service and quality construction.
- Demonstrated a high level of customer service and kept consistently high ratings on Guild Quality surveys. 96% of customers would recommend Stateson Homes to a friend.
- Dedicated to being leaders in protecting the environment by demanding high standards regarding storm water management practices, and using energy efficient materials and products inside the home
- Offer innovative designs and floorplans to meet the needs of today's home buyer.
- Offer enhanced customer experience through the Stateson Homes new website, completed in 2017.
- Provides a simple, fun, and convenient "One Stop Shop" for homebuyers. Homebuyers can choose their floorplan/home site, acquire financial guidance and pre-qualifications, and make selections in Stateson Homes' in-house design center, all in one location.
- Completed and opened a new model home in Kipps Farm community this summer in Blacksburg.
- In 2017 we sold out of Brittany Meadows, Sterling Heights, and Cambria Crossing communities, and also started a new community in the Daleville Town Center
- We will close 44 homes in 2017, and a total of 152 homes built/closed since company started in 2012 (as of 11/9/17)

## **At least one (1) example of consideration community impact when planning and building in 2017. How has your business impacted the community?**

- Stateson Homes contributes to the community through various organizations: Muddy ACCE Race, NRCC Endowed Scholarship program, Lung Transplant golf tournament, Great Expectations, Touch-a-Truck, and donated tools to flood victims in West Virginia.
- Dedicated to being leaders in protecting the environment by demanding high standards regarding storm water management practices, and using energy efficient materials and products inside the home

## **What people are saying about Stateson Homes.**

- "The Stateson team made the process of buying a new town-home a breeze. I never felt rushed or worried. They answered questions (sometimes more than once), explained everything thoroughly and followed through on timelines. I have done nothing but sing their praises all over the NRV." - Deborah Sim, 1/18/17
- "Working with Stateson, especially Josh and Alex has been wonderful. The entire team was flexible and courteous and always aware of me and my needs. They made me feel comfortable via their communication and quality of work throughout the entire process. I feel Josh and Alex went above and beyond to ensure I was comfortable and taken care of!" - Stephanie Lomeli, 7/1/17
- "It's a beautiful home! Everyone worked hard and was very sweet and professional. Good buying experience!" - Mitchell and Abby Horten, 6/7/17



# **TYRIS HOMES:**

**At least one (1) example of building and/or operating with quality and integrity during 2017. What makes your business stand out?**

See what Paul DiMalo says below about what makes Tyris stand out.

**At least one (1) example of consideration community impact when planning and building in 2017. How has your business impacted the community?**

We have gone to bat with our homeowner associations in a couple of subdivisions to address their concerns with local government zoning. We have brought new affordable housing to Giles county.

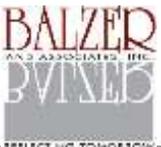
**What people are saying about Tyris Homes.**

“I am a real estate broker of almost 20 yrs. I have had the wonderful opportunity to sell many of Tyris Homes over the year's including many custom home referrals. I work really hard to gain the trust of my client's. So I don't take it lightly when I hand off a valued client to a builder. Tyris won me over this year. When I did my annual follow up calls to my past clients they all talked about how they were worried in the beginning of whether or not Tyris would make good on their warranties. Not only has Tyris made good on his warranties, his integrity is such that he went way beyond on numerous occasions to satisfy my clients issues that were way past expiration dates...” – Paul DiMalo, Coldwell Banker Townside Realtors



# Associate of the Year

- 84 Lumber Company
- Balzer and Associates
- Brown Insurance Agency
- Bug Man Exterminating Company
- Ferguson Enterprises
- G&H Appliance
- VA Stone & Brick Designs



# 84 Lumber Company:

## **What people are saying about 84 Lumber Company.**

“I have worked with and been around the Christiansburg 84 Lumber crew for over 10 years now and I can say with pride that they have been a huge supporter of the NRVHBA and our mission to educate, promote and celebrate our local building community. 84 Lumber has supported both our annual golf tournaments for more years than I can count with not only participation but hole sponsorships and donations of prizes for the actual event. 84 has also been there for us on multiple occasions to donate materials for service projects such as the Little libraries and some smaller projects we have done for folks in need around the NRV. On top of this they always donate items to the silent auction during our Home Expo which is the largest single budget driver for the year!

On a personal level our company works with Joey Elliott and has worked with Joey since 2006. Joey has been an integral part of our business as we consider him one of our own. Joey goes the extra mile for us whether its getting a bid done quickly or bringing materials to the job in his truck to keep us on schedule or out of a jamb. People and partners like this truly help make our business what it is.

To have members like this truly helps make the NRVHBA be able to operate and move forward with its mission and to help give back to the community as well as its members. Please consider 84 Lumber for the 2017 NRVHBA Associate of the Year.” – Justin Boyle, CFO Green Valley Builders



# **BALZER AND ASSOCIATES:**

## **What people are saying about Balzer and Associates.**

“Through times of waning support Steve has led and guided our organization to continue to be the liaison between our builders and building supporters, and our public and our building representatives. I can think of no other person in our organization more deserving of this award because of the time and energy that he commits to us.” – Barbara Newton, Village Trim

“For all is hard work and dedication to the association” – David Zier, G&H Appliance

“Uptown Village” – Justin Boyle, Green Valley Builders



# **BROWN INSURANCE:**

## **At least one (1) example of serving the building industry with integrity and excellence in 2017. What makes your business stand out?**

We stand out as we have been serving the building industry, specifically the New River Valley, since 1927 with no discrimination between business size or employee head count. With specific regard to this year, a lot of our focus has been working with both current, and prospective clients in regards to their sub-contract agreements and risk transfer. It is often alarming how many local contractors and sub-contractors operate without simple contracts in place that help reduce and/or eliminate risk/loss in their business. This in turn helps protect their business from monetary drain during times of claims or suit which more importantly allows them to stay in business! It has shocked me how few other agents really look into this.

## **What people are saying about Brown Insurance.**

“I am writing to express my complete satisfaction in working with Jeff Nosenzo and the Brown Insurance Agency of Blacksburg Virginia. Throughout our time working together we have not only recognized the cost savings that they have made possible but also the knowledge and experience they possess within the building and construction industry. Since moving our insurance to them we have always felt comfortable discussing our needs or concerns and we have been consistently impressed with their timely response to any inquires or request of ours. They have always gone over and above our expectations to meet our needs” – Mike Sayers, M S Contracting

“Simpson Construction has received excellent service from the Agency concerning all of our insurance needs. They have provided Simpson construction a good insurance package at a very reasonable premium.

We are a relatively small grading, excavating, underground utility contractor, but have been treated with the highest regard to customer service from the agency.

Brown Insurance has taken care of certificates of insurance requires by our financial institutions and vendors completely and in a timely manner. We are very happy clients...” – James “Butch” White, Simpson Construction Company



# **BUG MAN EXTERMINATING:**

## **At least one (1) example of serving the building industry with integrity and excellence in 2017. What makes your business stand out?**

Our examples of serving the building industry with integrity and excellence in 2017, are community service and building projects that we were apart of. We gathered supplies together and served as a supply drop off point for the hurricane victims this year in the month of September. We also donated pretreatment to a home being built for a combat veteran in the Roanoke area. (In addition) two families that had homes built by Habitat for Humanity in Pulaski (received) pretreatment. We love giving back to our community.

## **What people are saying about Bug Man Exterminating.**

“It is a pleasure to recommend Bug Man Exterminating for the Associate of the Year. We have been using Bug Man for our new construction pre-treatments for more years that I can remember. They always provide excellent service, follow through on the paperwork, and strive to help us in any way possible.

Their support of our homebuilders association has been unending. We annually enjoy sharing an aisle during the home show weekends, and always see one of their staff with a friendly smile and helpful attitude at any events we attend.

Bug Man Exterminating has also provided twenty years of quarterly service to my personal home, and they customarily provide terminate inspections, water tests, and septic walk-overs for real estate closings.

I trust their judgement and find them very willing to go above and beyond when possible to help any of my clients” - Nancy Phillips, Legacy Builders



# **FERGUSON ENTERPRISES:**

## **At least one (1) example of serving the building industry with integrity and excellence in 2017. What makes your business stand out?**

Ferguson is proud to be the premier customer-oriented supplier of products and services for the building community. We achieve this by developing collaborative relationships with our customers, offering a wide range of quality goods, and being a go to resource for the simple to the most complex plumbing, lighting, and appliance projects.

We continually provide educational opportunities for local industry professionals involved in both commercial and residential jobs. For example, this year we held well attended workshops on Small Space Design and product knowledge trainings. This gives our clients the opportunity to learn about new technologies and innovative products.

Our employees believe being proactive members of the community is an integral part of Ferguson's success as an industry leader. This year, we frequently donated material to The Habitat ReStore, partnered in planning the Women's Leadership Conference, coordinated the NRVHBA Cook Off, and sponsored the Muddy ACCE Race. One highlight of the year was the co-partnering with Ewing Companies on The Souper Bowl fundraiser. With the support of 275 guests, we raised much needed funds and canned foods for the Innerfaith Food Pantry.

Ferguson will continue to operate with integrity and strive to build and maintain customer loyalty within our community!

## **What people are saying about Ferguson Enterprises.**

As a local builder/remodeler, we rely on Ferguson Enterprises for their design expertise, product knowledge, dependability, and customer service, and they always exceed our expectations. From working with our clients in the showroom to providing timely quotes and estimates, to their counter/warehouse/delivery services, it is such a benefit to our business to know that Ferguson is going to be professional and reliable, without question. We have done everything from extensive custom projects with unique special orders, down to standard stock materials, and we get the same level of service and attention no matter what the need. More than anything, however, is that all the associates have great attitudes toward customer service that we and our clients notice. This is especially evident in how quickly they get back to us, in an industry where things can move very quickly or suddenly become urgent, they have showed us time and again that they are on our side to help however we need. As a result of this level of dedication to their clients, we continue to shift more of our buying to them because we know they will get it right, or help us fix it. In addition, they are an incredible model of commitment to the NRVHBA, through hosting mixers, consistently volunteering for service and sponsorships and always providing products for giveaways and more. We've also benefited from their extensive knowledge in specialty workshops, which are such a great gift to the community. I don't know of another member business who is do what they are doing as well as they are doing it, and we count ourselves lucky that they are in our community. – Cassidy Jones, Slate Creek Builders



# G & H APPLIANCE:

**At least one (1) example of serving the building industry with integrity and excellence in 2017. What makes your business stand out?**

..Our customer service and the little things we do for customers especially behind the scenes. So no one example per say - just lots of little things that add up. We are usually able to make things happen that others can't. For example with builders things get damaged on site and who handles that? Well we are the first people they call. We didn't do it, but we have to deal with it and usually find a way to make the problem go away without the builder thinking much of it or being responsible financially. Same when it comes to warranty and product just out of the manufactures warranty. You would not believe how much stuff breaks just out of warranty and when you buy it somewhere else the warranty date is the warranty date. We have some gray area and can usually help out in most cases.

**What people are saying about G & H Appliance.**

“Always being there to help” – Ed Tuchler, Shelter Alternatives

“The entire G & H Appliance team is wonderful. They provide wonderful products to our clients and go above and beyond in providing service to these folks. David Zier is extremely knowledgeable and is a huge asset to us at Ewing. We have a great relationship with G & H and we are fortunate to have them as a partner.” Brad Ewing, Ewing Building and Remodeling



# VIRGINIA STONE AND BRICK DESIGN:

## **What people are saying about Virginia Stone and Brick Design.**

“We have been shopping with Joe Lucas and his staff at Virginia stone and brick for the last 10 years. Virginia stone and brick keeps in stock a very large selection of synthetic stone, natural flagstone, and gives us access to a ply variety of brick selections. Joe and Bryan have always been so helpful at providing additional services from measuring, estimating, finding custom accent pieces for our projects, and providing best practice classes for our installers.” Cat White, Tyris Homes

“Please accept this letter as our endorsement of the quality of work offered by Virginia Stone and Brick Designs of Pulaski Virginia.

We have worked with Virginia Stone and Brick Designs mainly through their Principle, Mr. Joe Lucas, on numerous projects for many years. We consider them a valuable trade partner and have been extremely satisfied with all facets of their operation and business practices.

We would not hesitate to recommend Joe or his operation whenever given the opportunity” – John Scalise, Progress Street Builders



# NRVHBA Service Award

- Ed Tuchler - Shelter Alternatives
- Jackie Gardner - Ferguson Enterprises
- Jeff Nosenzo - Brown Insurance Agency
- Justin Boyle - Green Valley Builders
- Lynn Gregory - National Property Inspections
- Steve Semones - Balzer and Associates



# Community Service Award

- Back to Nature Landscaping and Construction
- Community Housing Partners
- Hash Investments
- Shelter Alternatives - Ed Tuchler
- Village Trim - Barbara Newton



# Billy Aldridge Memorial Award

- Billy Aldridge - Town of Christiansburg
- John Broughton - Montgomery County
- Jerry Heinline - Town of Christiansburg
- Josh Iorio - VT Myers-Lawson School of Construction
- VBCOA - VA Building and Code Officials Association

